



Key Factors in Selecting and Successfully Implementing an Integrated Grants Management System

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Martin Schneiderman
President
Information Age Associates
47 Murray Place
Princeton, NJ 08540 USA
mbs@iaa.com
www.iaa.com
609-924-6936



Major Grants Management System Trends in 2010 - 2011

1. Some Purchases and Growing Companies
2. More Hosted Web-based Systems
3. Expanded Use of Web-based Applications and Progress/Requirement Reporting
4. Enhanced Integration with Other Systems
 - Foundation Center eGrant Reporting *
 - GuideStar
 - Accounting Systems
 - Salesforce
 - Microsoft SharePoint

Major U.S. Grants Management Software and Service Providers



Technologies and Trends that will Impact Foundation Information Systems



Technologies and Trends that will Impact Foundation Information Systems

- Web based portals with easier user interfaces (UI) replacing Windows applications *
- Expanded use of online applications and online grantee reporting *
- Microsoft Office 2010 with greater interoperability between Office applications, new XML file format, tighter integration with SharePoint
- Microsoft SharePoint portal software especially for document management



Technologies and Trends that will Impact Foundation Information Systems

- More and faster broadband Internet access (DSL, fiber optic, satellite, cellular, WI-FI and VoIP)
- Increased telecommuting by senior management and program staff *
- Potential for greater system integration using .NET and Web services
- Expanding multi-tenant cloud computing *



Technologies and Trends that will Impact Foundation Information Systems

- Exploring the use of tablets to replace board books *
- Exploration of some new "open source" grants management software *
- Increased social networking by selected program and communications staff



The New U.S. “Digital Divide” Pew Charitable Trust Survey



Use Phones for Internet Access

- Hispanics - 51%
- Blacks - 46%
- White - 33%

Use Phones for E-mail

- Hispanics - 47%
- Blacks - 41%
- White - 30%

Using Social Media such as Facebook

- Hispanics - 36%
- Blacks - 33%
- White - 19%

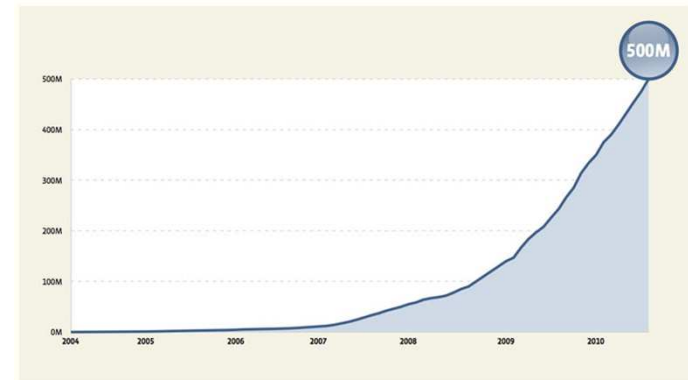
Source: January 10, 2011 <http://www.pewinternet.org/Media-Mentions/2011/For-minorities-new-digital-divide-seen.aspx>



Profile – January 2011

1. People on Facebook

- Over 500 million active users
- 50% of our active users log on to Facebook in any given day
- Average user has 130 friends



2. Global Reach

- More than 70 translations available on the site
- About 70% of Facebook users are outside the United States

3. Mobile

- More than 200 million active users currently accessing Facebook through their mobile devices
- People that use Facebook on their mobile devices are twice as active on Facebook than non-mobile users



System Options - Today and Tomorrow

Today's
systems

Basic system
with limited
flexibility

Highly
customized
one-of-a-kind
system

Some of
Today's
Systems and
Tomorrow's
opportunity

More flexible open personalized
(not customized) systems that
can be enhanced and linked to
other applications and data

Critical Service Provider Success Factors



1. Key staff with significant and diverse grantmaking experience and expertise
2. Understands all grantmaking types *
3. Great interfaces for all different types of users *
4. Current technology with remote access that supports the top browsers and versions
5. New features including Web-based portals with graphics and interactive dashboards
6. Products and services that can be installed and configured quickly and easily *
7. Easy personalization (*NOT costly customizations*)
8. Saving and naming favorite searches, views and reports *

More Critical Service Provider **Success** Factors



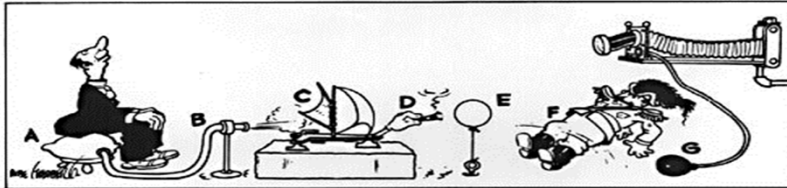
9. Globalized multi-lingual and multi-currency products *
10. Breadth of powerful utility programs for selected users
11. Linking to online information and mapping services
12. Interoperability with Microsoft Office and Outlook
13. Linking to multiple external accounting systems *
14. High quality implementation, training, and support services
15. Powerful data conversion utilities



Key Reasons for Service Provider Problems



1. Highly customized one-of-a-kind systems with large start-up and ongoing costs *
(may be necessary for grantmakers with specialized needs)



Picture-Snapping Machine RUBE GOLDBERG (tm) RO1074

2. Underestimating the duration of the typical decision-making and purchasing process
3. Unrealistic business model *
4. Small installed base of users
5. Unmet commitments and poor project management *



More Key Reasons for Service Provider Problems



6. Use of proprietary non industry standard databases and programming languages
7. Poor communications and user support
8. Reluctance to establish strategic partnerships *
9. Poor integration with portals, external software and services
10. Lack of multi-lingual and multi-currency capability (e.g. Nicolás, René) *
11. Lack of performance scalability



Key Issues to Address Up Front

1. Review and document your workflow, plus current system perceived capabilities and limitations – then compare them with best foundation practices *
2. Prevent vendor misunderstanding of your requirements and then identify the new system's REAL capabilities
3. Don't accept just verbal vs. documented system capabilities, detailed project plans and contractual commitments



More Key Issues to Address Up Front

4. Understand the frequency of vendor provided updates of new and expanded features
5. Be sure that you have a good written service level agreement (SLA) for hosted services *
6. Identify and correct your data to avoid conversion problems due to incorrect, incomplete and inconsistent codes and attached documents *



What to See, Track and Rate in Vendor Demos

1. Prioritized features that are really MOST important to YOU *
2. Count the number of steps to do routine operations (e.g. download online applications with attachments)
3. Creating and using saved searches, views and reports
4. How integration with 3rd party services REALLY works *
5. Vendor's choice to demo their wonderful distinguishing features



Create and Use a System Demo Rating Worksheet

Vendor _____

Demonstration Requirements

Proposal finalists will be invited to demonstrate the latest production version of their system during the week of February 2, 2009. We invite you to make this presentation in person (preferred) or via WebEx. This presentation will be attended by our decision-makers and Project Advisor.

It's very important to us that at the presentation we meet (either in person or via conference call) all of the individual team members who will be responsible for our particular account to include but not be limited to | our:

- Account / project manager who will be our single point of contact for our requirements specification, system implementation, customizations, installation and testing, training, upgrades, etc.
- Technical support specialist who will provide expert support for all post-implementation questions and resolving all of our reported problems

During the 2.5 hour demonstration would you please first demonstrate all of the following and then the many other powerful features of your system. If your system cannot currently do one or more of these capabilities then please explain this up front, skip it, and continue. Please feel free to reorder the sequence of the demo so that the flow works for you.

Rating scale:

- 5 = Excellent - Does completely and easily
- 4 = Very good - Does completely but not easily (e.g. not intuitive, many steps)
- 3 = Good - Does in an acceptable way (possibly using a workaround)
- 2 = Poor - Does poorly
- 1 = Unacceptable - Cannot use as is
- 0 = No current capability

Capability	Rating	Comment
1. Demonstrate an online <u>branching eligibility quiz</u> with a <u>two-stage online application</u> (Mission Status Eligibility Application + full proposal) with attachments from a grantseeker's perspective - please show this in both English and Spanish (with marks and text such as ¡ ¸ á ñ Ö)		
2. Demonstrate how <u>online applications are created and modified</u> by the systems administrator.		
3. Demonstrate a <u>grantee portal</u> and how a grantseeker can: <ul style="list-style-type: none"> - review the status of a pending request - update their contact information - see requirements due 		

Ask the Service Provider to Use a Clear Rating Scale

Integrated Grants Management System Requirements

IMPORTANT INSTRUCTIONS: Please describe your ability to meet each of our specified system requirements. Please do this by completing the Vendor Response column of this document. When doing this, please be very specific and describe your system's features and capabilities. Enter the number (1,2,3,4) associated with the bolded text in each box followed by additional explanatory information. Please also shade the Vendor Response box with the same color as shown below. See the SAMPLE ENTRY for an example.

- 1 Currently available and is fully functional exactly as described** in the latest production version of your product and/or service.
- 2 Similar but with some limitations** compared with what is described. Then clearly describe all limitations.
- 3 Not currently available** and, if shown as "Required" what you propose with a guaranteed delivery date and cost (if applicable) from the date of contract signing. Please clearly specify if your approach will be a customization, the integration of a 3rd party product, or other.
- 4 Targeted for future integration into the core system** exactly as we've described for all clients vs. being specific to us. Please specify the guaranteed delivery date.

Compare Vendor *Described* System Capabilities Side-by Side

Integrated Grants Management System Requirements					
1					
2					
3	IMPORTANT INSTRUCTIONS: Please describe your ability to meet each of our specified system requirements. Please do this by completing the Vendor Response column of this				
4	1 Currently available and is fully functional exactly as described in the latest production version of your product and/or service.				
5	2 Similar but with some limitations compared with what is described. Then clearly describe all limitations.				
6	3 Not currently available and, if shown as "Required" what you propose with a guaranteed delivery date and cost (if applicable) from the date of contract signing. Please clearly				
7	4 Targeted for future integration into the core system exactly as we've described for all clients vs. being specific to us. Please specify the guaranteed delivery date.				
8					
Function	Description	Required or Desired	Vendor A	Vendor B	
User Interface					
11	Windows XP/Vista 7 workstation	Fully compliant with Microsoft's Windows XP workstation and Windows Vista Common User Access (CUA) interface standard.	Required	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.
12	Cross browser and platform support	Full support of Internet Explorer v7.x and later, Firefox 2.x and later, and Safari 3.x and later. Accessible from all Windows and Macintosh PCs.	Required	2 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.	2 - Restricted to Web based components of the suite
13	Ease-of-use	Graphic user interface that has uncluttered screens, facilitates navigation, and functions consistently with other supported Web and	Required	3 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.
14	Searchable online help	Online help that describes the capabilities of the system. Includes a searchable index.	Required	4 - On-line help is not currently available but is planned for future release	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.
15	Windows interface	The application is fully accessible and functional via a Microsoft Windows interface.	Required	1 - Fully Windows compatible	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.
16	Web interface	The application is Web enabled and is fully accessible and functional via a supported Web browser.	Required	2 - Lorem ipsum dolor sit amet, consectetur adipiscing elit.	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.
17	Full screen display	All screen displays (except pop-up windows) will display full screen regardless of the monitor size and display resolution. Text elements will be designed to fill the screen to make optimal use of	Required	1 - All key screens are full screen display	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.
18	Supervisor view	Ability for a supervisor to see the status of all proposal and grants assigned to selected staff.	Required	1 - Records can be associated with staff, but not limited to just those staff. Supervisors can see which staff are	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.
19	Web parts design	Ability to add, delete, move Web parts if these exist. This can either be done and locked by the system administrator for groups of users, or with	Required	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.	2 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.
20	Saving personal favorites	Saves personal settings of favorite queries, reports.	5	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at	3 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at
21	Custom help screens	Capability for the system administrator to easily create user customized on-screen help to improve the accuracy of data entry.	5	4 - On-line help is not currently available but is planned for future release	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.
22	Collapsible code table listing	Code tables can be easily expanded and collapsed <i>(This is especially helpful for complex multi-level code tables)</i>	5	1 - All code tables are multi-level and configurable.	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.
23	Last used queries	Saves drop down list of last used queries for quick access.	4	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.
24	Personalized view by individual	Enables individual users to choose their own default startup view that specifies what data is presented and how it is sorted. The presentation of data can be filtered to display only those tasks that are the responsibility of the user. The user can	4	2 - Lorem ipsum dolor sit amet, consectetur adipiscing elit.	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at vestibulum volutpat.
25					
26	Tree view	Display of contact relationships in a hierarchical tree view.	4	1 - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur hendrerit, risus at	3 - Needs to develop in 2010

Key Decision Making Factors

1. How do each company's capabilities compare with your prioritized requirements?
2. Compare your requirements with the latest version of your existing system
3. Are you in the sweet spot of finalists' current and future product/services?
4. Assess actual client satisfaction based on what similar clients (to you) have to say – YOU pick who to call, not the service provider



Key Decision Making Factors

5. What is their financial strength? Will they be in the grants management business 5 years from now?
6. Conduct an in-depth analysis of the total cost of ownership for 3-5 years
7. Be sure to budget for both startup and regular ongoing training of new staff
8. Plan now for next generation data migration and ensure that this is included in the contract



Grant Management Products and Integration with Support Services

- Detailed up-to-date table containing key grants management software and service provider company and product information
- Integration with External Systems and Services
- Examples of Foundation Directory Online and Philanthropy Insight
- Examples of GuideStar Charity Check



Grants Management Software and Service Providers - 2011

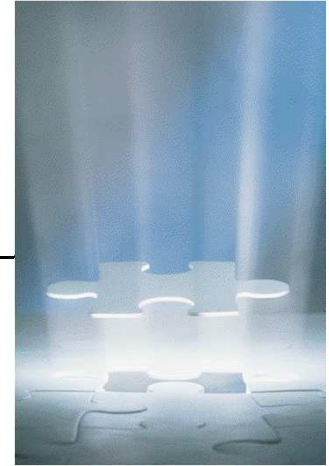
Vendor (Year of first grant software or service)	Active GM Clients on 1/1/2011	GM Product Staff	Types of Clients	Currently Available and Supported Products / Services	Delivered New Products, Features and Services in 2010 (in multiple client production in 2010)	Supported Interoperability with Other Applications	Hosted / ASP Service	Technology Platform(s)
Altum (1998) 877-GO-ALTUM 703-657-8299 www.altum.com info@altum.com 12100 Sunset Hills Rd Suite 101 Reston, VA 20190	19 Easy-grants clients 51 proposal-CENTRAL clients 26 Federal clients using PC, EG and other Altum grant related solutions 5 non-US clients (1 PC, 4 EG)	35 staff	Medium-to-large foundations Federal & State government agencies Biomedical grantmaking organizations	<ul style="list-style-type: none"> Easygrants® (EG) <ul style="list-style-type: none"> – Program Planning & Management – Fund Source Tracking – Application – Review (internal and/or external; individual & committee panel) – Grantee Financial and Progress Reporting – Grants Management – Contact Management – Workflow Configuration – Integrated Document Management (SharePoint) – Queries, Reports, BI proposalCENTRAL® <ul style="list-style-type: none"> – Application – Review – Progress Reports – Grants Management – Contact Management – Queries & Reports Altum Query Module® Altum Financial Management and Costing Applications (based on Info Performance Management) 	<ul style="list-style-type: none"> Easygrants <ul style="list-style-type: none"> – Supervisor workload management – Personalized user home page (Favorite reports, grants, tasks, contacts) – Complex detailed budgets, including subcontract tracking – Business Rule Manager for easy configuration of task (e.g. application) validations – Additional workflow flexibility to allow tasks to be assigned to contacts, independent of a particular grant (enables tasks to be assigned to users or organization administrators like proposalCENTRAL) 	<ul style="list-style-type: none"> Microsoft Word Microsoft Excel Microsoft Outlook Microsoft SharePoint Foundation Center eGrant Reporting Report Writers and Business Intelligence Software (e.g., Crystal, Cognos) Custom links to accounting systems Custom links to compliance verification service(s) Custom links to CRM systems 	Easygrants is offered as licensed enterprise software with optional hosting or as a SaaS service Proposal-CENTRAL is a SaaS service	Web Browser user interface for all systems. Supports all major web browser platforms: Internet Explorer, Netscape, Opera, Firefox, & Safari – on Macintosh, Windows, and Linux/Unix clients Architecture is predominantly Microsoft-based technology – .NET, IIS web server, SQL

4,207 - U.S. grantmakers

292 - non-U.S. grantmakers

Vendor (Year of first grant software or service)	Active GM Clients on 1/1/2011	GM Product Staff	Types of Clients	Currently Available and Supported Products / Services	Delivered New Products, Features and Services in 2010 (in multiple client production in 2010)	Supported Interoperability with Other Applications	Hosted / ASP Service	Technology Platform(s)
Bromelkamp Company LLC (1979) 888-290-9087 www.bromelkamp.com info@bromelkamp.com 106 East 24th Street Minneapolis, MN 55404-3522	220 clients 2 Intl.	12 staff	Community foundations Corporate foundations Family foundations Operating foundations Private foundations Government grantmaking agencies	<ul style="list-style-type: none"> Akoya.net (online grants, CRM) First Pearl (grants, CRM) Corporate Pearl (grants, CRM, matching gifts, dollars for doers, event tracking) Community Pearl (grants, CRM, fund accounting, fundraising) eGrant.net (online grants application management tool) <ul style="list-style-type: none"> – online applications and reporting – scholarship applications – online review – Application Status Pearl Companions <ul style="list-style-type: none"> – Fundweb.net (donor statements & grant recommendations on the Web) – Pearl Geocoder – Pearl NCOA (National Change of Address database) – Pearl ACH (direct deposit of grants and/or donor pledges) – Pearl Outlook Updater – Scan to Chronicle – Pearl Web Collector/Reporter – Bridge to QuickBooks or Peachtree accounting Pearl Loan Servicing (for PRI's) Pearl (custom) 	<ul style="list-style-type: none"> eGrant.net <ul style="list-style-type: none"> – Transcript collection tool – Reference/recommendation collection tool – Attach staff generated documents to applications or review groups – Advanced filtering in Review Module – Export scores, comments Akoya.net <ul style="list-style-type: none"> – Online grants management – Option to work offline – Advanced reporting/querying tools Pearl <ul style="list-style-type: none"> – Powerful workflow and automation tools – Advanced CRM – Task and calendar management – Improved Vendor tracking – Automated accrual accounting features – Enhanced budget tools – Automated import from eGrant – Enhanced accounting reports 	<ul style="list-style-type: none"> Microsoft Word Microsoft Excel Microsoft Outlook GuideStar Electronic grant reporting to the Foundation Center MapQuest Google ChoicePoint Bridger Insight for compliance verification QuickBooks Citrix MetaFrame FIMS import from eGrant.net Peachtree 	Licensed software Optional hosted via Windows Terminal Server or Citrix Server Fundweb.net (donor statements and grant recommendations on the Web) eGrant.net online applications and reports Akoya.net online grants management	VB/VB.Net running on Windows 98/NT/2000/XP/Vista/Windows 7 Microsoft Access database versions 97/2000/XP/2003/2007/2010 SQL Server Sybase Microsoft Dynamics 2007/2010

Integration with External Systems and Services

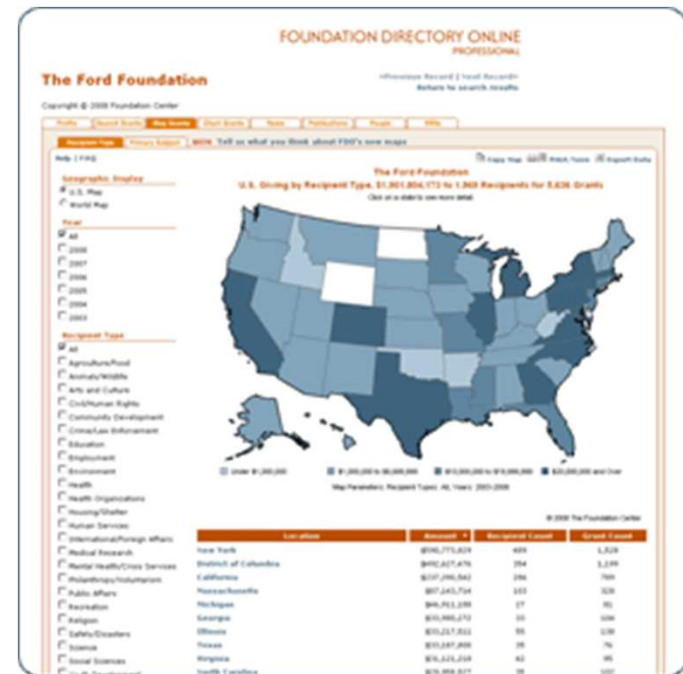


- Accounting systems
- Electronic Fund Transfer (EFT)
- Foundation Center eGrant Reporting with free grant mapping service
- GuideStar for Charity Check and other OFAC list checking services
- Document management (e.g., SharePoint)
- Social network services

FOUNDATION DIRECTORY ONLINE

<http://fconline.foundationcenter.org/>

- Over 100,000 grantmaker Foundation Directory Online (FDO) and Philanthropy Insight profiles
- Over 2.2 million grant descriptions
- Nearly 4,000 company profiles
- 700,000 grantmaker 990 & 990-PF for multiple years
- Interactive maps
- Power Search: Search across nine Foundation Center databases at once



eGrant Reporting Standard Established in 1998

eGrant Reporting

eGrant Reporting Standard

The following record format/standard describes various types of information that can be included in an electronic grants list. You only need to include those you have available in your own grants management system. Contact Kati Neiheisel at kmn@foundationcenter.org or call (212) 807-3675 if you have any questions about creating and sending an electronic grants file.

Items 1-14 are more basic grant information. Items 15-25 contain information that will help us describe your grants from the perspective of your own programs. Finally, items 26 and 27 will let us better represent total support awarded by community foundations.

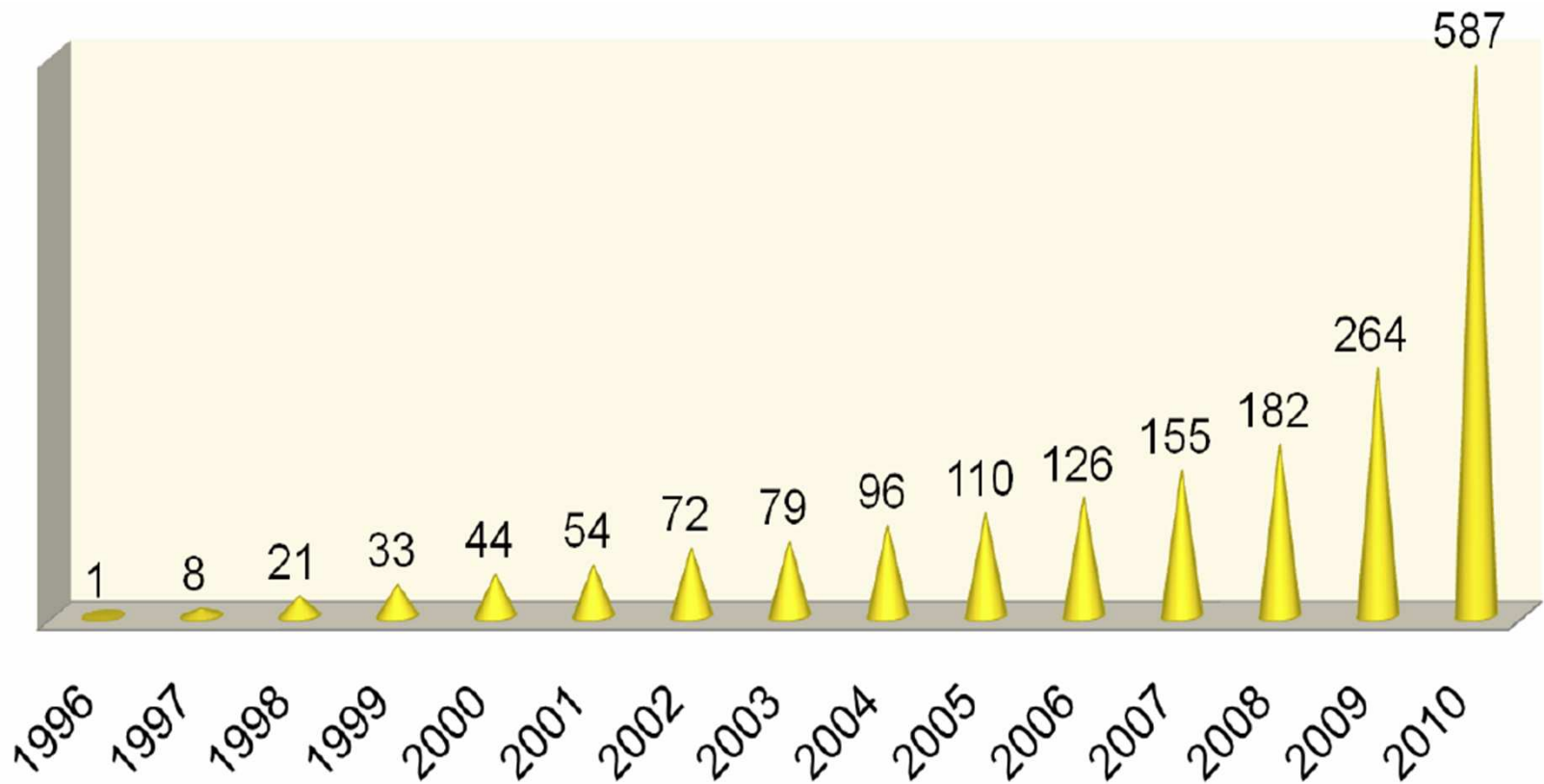
1	Grantee organization name	Organization's name as officially recognized (by the IRS for U.S. organizations)
2	Unique grant number	Unique grant number used by the foundation to identify the grant (to be used for reconciliation purpose only)
3	Grantee unit	Subdivision or department of grantee to which grant is awarded
4	Grantee street address	Primary street address
5	Grantee city	City location of grantee
6	Grantee state	Two letter abbreviation for grantee state or province
7	Grantee zip or foreign mailing code	5- or 9-digit zip code or foreign alpha-numeric mailing code
8	Grantee country	To be used <i>only</i> for grantees outside the U.S.
9	Grantee Employer Identification Number (EIN)	9-digit number assigned to each U.S. grantee by the IRS
10	Grant description	Summarizes the specific purpose or objective of the grant.
11	Authorized grant amount	Full amount of authorized grant in U.S. dollars at time of initial authorization
12	Grant authorization year	Foundation/giving program's fiscal year-end date in which grant was authorized

**Almost 600
grantmakers
report
detailed
grant
information
electronically
today . . .**

**this is now
growing quickly
with the
availability of
FREE maps**



eGrant and hGrant* Reporters



* hGrant is a newer Foundation Center supported grant reporting standard that enables immediate reporting of paid grants

Grants Management Product and Service Providers Enable Built-in Foundation Center Export Reports



Carnegie Corporation of New York

«Previous Record | Next Record»
Return to search results

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Profile Search Grants Map Grants Chart Grants News Publications People 990s

Recipient Type Primary Subject

Help | FAQ

Copy Map Print/Save Export Data

Carnegie Corporation of New York
U.S. Giving by Recipient Type, \$387,958,100 to 1,012 Recipients for 1,974 Grants
Click on a state to see more detail.

Geographic Display

U.S. Map
 World Map

Year

All
 2008
 2007
 2006
 2005
 2004
 2003

Recipient Type

All
 Agriculture/Food
 Animals/Wildlife
 Arts and Culture
 Civil/Human Rights
 Community Development
 Crime/Law Enforcement
 Education
 Employment
 Environment
 Health
 Health Organizations
 Housing/Shelter
 Human Services
 International/Foreign Affairs
 Mental Health/Crisis Services
 Philanthropy/Voluntarism
 Public Affairs

Map Parameters: Recipient Types: All, Years: 2003-2008

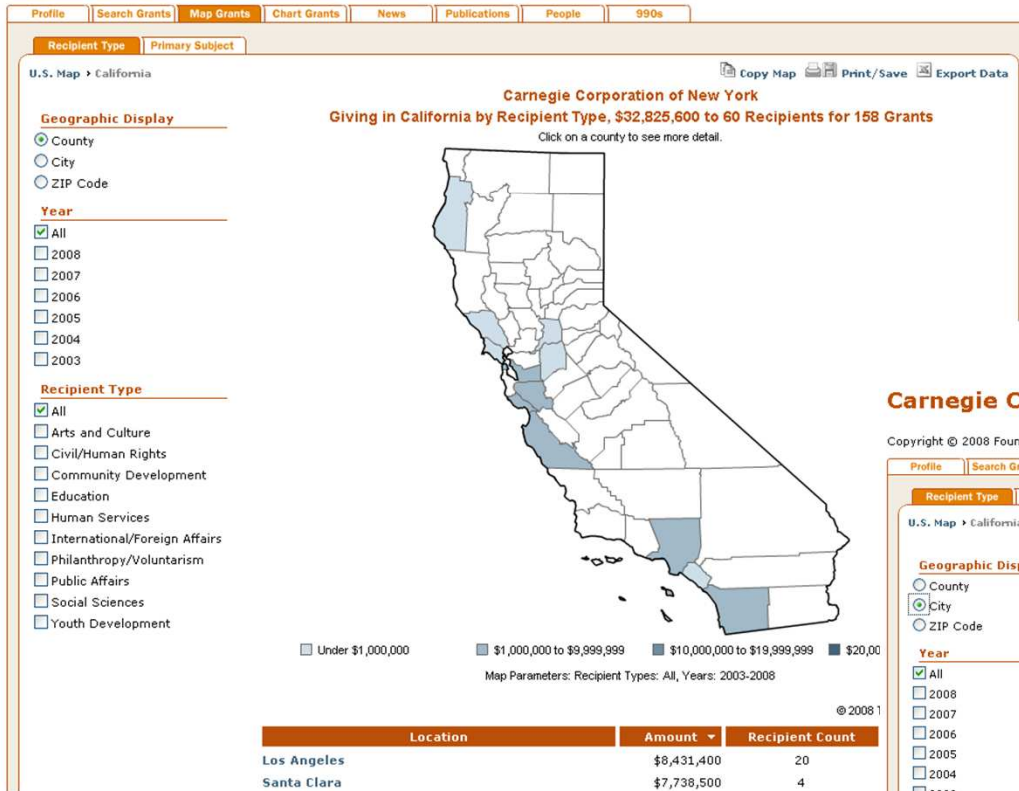
© 2008 The Foundation Center

Location	Amount	Recipient Count	Grant Count
District of Columbia	\$159,002,500	180	469
New York	\$93,677,600	542	855
California	\$32,825,600	60	158

Carnegie Corporation of New York

«Previous Record | Next Record»
Return to search results

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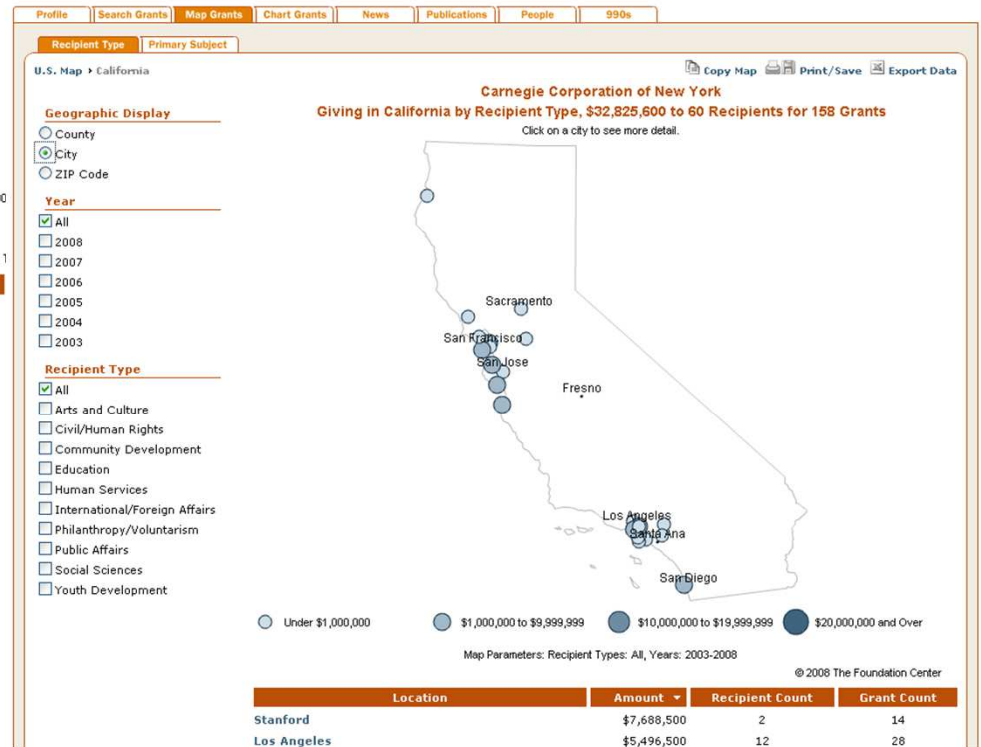
← County display

City display →

Carnegie Corporation of New York

«Previous Record | Next Record»
Return to search results

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U.S. Map > California > Los Angeles

Recipient List

Recipient Count: 20

Parameters: Recipient Types: All, Years: 2003-2008, State: CA, County: Los Angeles

Click on any column header to re-sort the list.

Recipient Name	Location	Amount	Grant Count
RAND Corporation	CA	\$1,956,200	6
Center for Governmental Studies	CA	\$1,330,000	5
National Association of Latino Elected and Appointed Officials Ed			
Constitutional Rights Foundation			
California State University			
Strategic Concepts in Organizing and Policy Education			
University of California			
Mexican American Legal Defense and Educational Fund			
University of Southern California			
National Korean American Service and Education Consortium			
Asian Pacific American Legal Center of Southern California			

Grant Details

Grant Details

Recipient	Mexican American Legal Defense and Educational Fund
Location	Los Angeles, CA
Zip Code	90014-3921
Recipient URL	http://www.maldef.org
Type of Recipient	Civil/human rights, minorities; Legal services, public interest law
Grantmaker	Carnegie Corporation of New York, NY
Grantmaker Geographic Focus	National; international
Grant Amount	\$250,000
Year Authorized	2007
Duration	2-year grant
Description	Toward immigrant rights advocacy program
Type(s) of Support	Program development
Subject(s)	Civil/human rights, immigrants; Civil/human rights, minorities; Hispanics/Latinos; Immigrants/refugees; Legal services, public interest law; Public affairs, citizen participation
Additional Location Information	County: Los Angeles; Metropolitan area: Los Angeles-Long Beach-Santa Ana, CA
Recipient EIN	741563270
Recipient 990	2007 2006 2005 2004 2003 2002

Enter a city, address, etc.

[Zoom To](#)

[Grantmaker Map](#)

[Create/Edit](#)

[Grant Map](#)

[Create/Edit](#)

[Tell us what you think »](#)

PLOT MAP PINS

Grantmakers

DISPLAY AGGREGATED GRANTMAKER DATA

Indicators:

None

DISPLAY U.S. THEMATIC DATA

Indicators:

- None
- American Human Development Indices™
- Education
- Income
- Population
- Environment
- Housing
- Socio-economic
- Health

GRANTMAKER FILTERS

Fields of Interest:

- All
- Arts and Culture
- Education
- Environment
- Animals/Wildlife
- Health
- Mental Health/Crisis Services
- Health Organizations

Grantmaker Type:

- Independent Foundation
- Company-Sponsored Foundation
- Community Foundation
- Public Charity
- All

Total Assets:

No Minimum to No Maximum

Total Giving:

No Minimum to No Maximum

Establishment Year:

No Minimum to No Maximum

[Cancel](#)

[Clear Map](#)

[Create/Refresh Map](#)

About this Map

Current Parameters

Geographic Display: State
Grantmaker Indicator: None
Thematic Indicator: None
Grantmaker Name: None

[Print/Save Map](#)

[Copy Map](#)

See the [About](#) section and the [User Manual](#) for information on the source of data in *Philanthropy In/Sight*.



Asia

Zoom To

Grantmaker Map

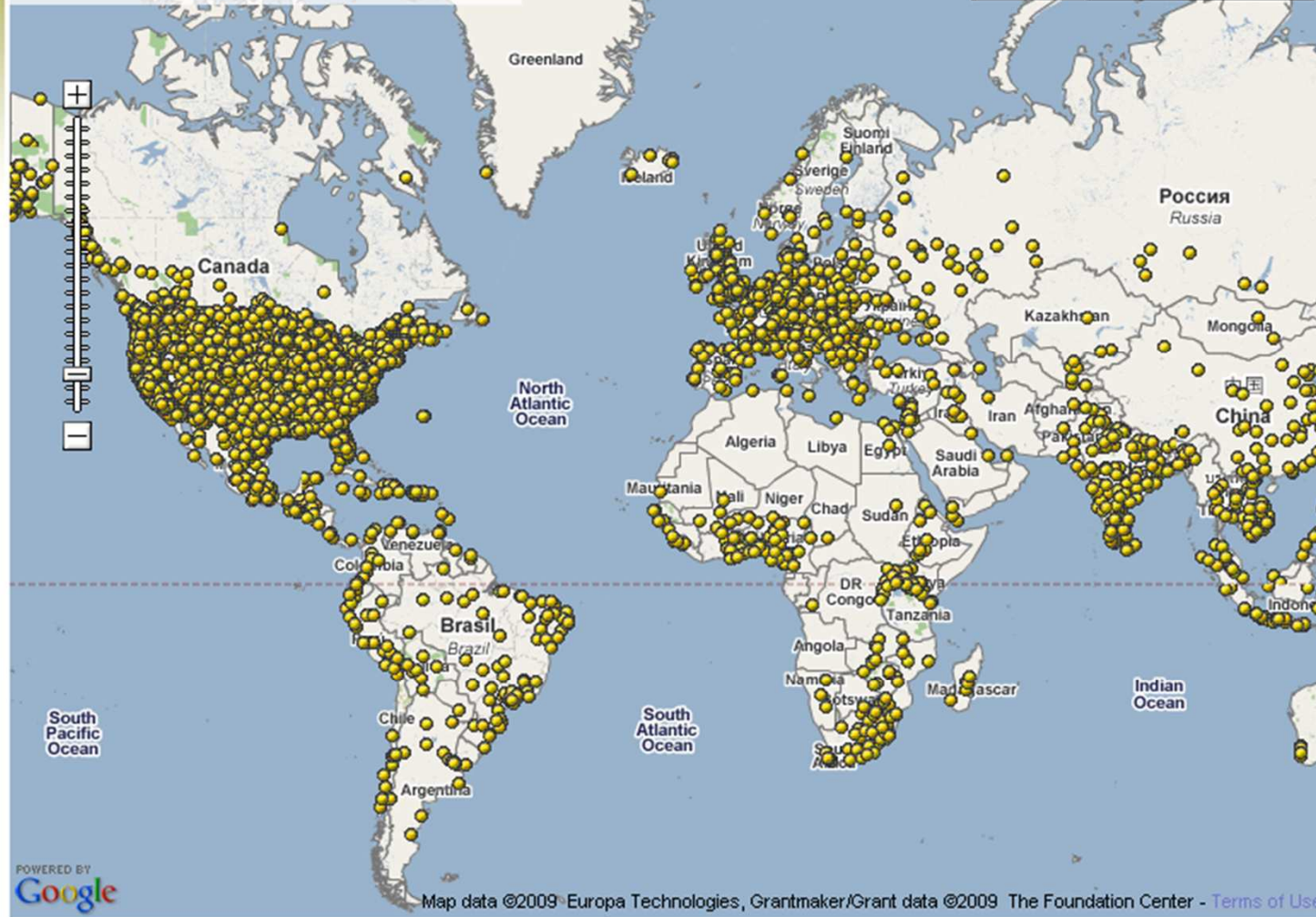
Edit

Grant Map

Edit

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Map Terrain Satellite



About this Map

● 20,093 Grantmakers
● 149,349 Recipients
1,494,990 Grants

[Table](#)

Current Filters

Geographic Display: Country
Grant Indicator: None
Demographic Indicator: None
Grant Years: 2003-2008

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Asia

Zoom To

Grantmaker Map

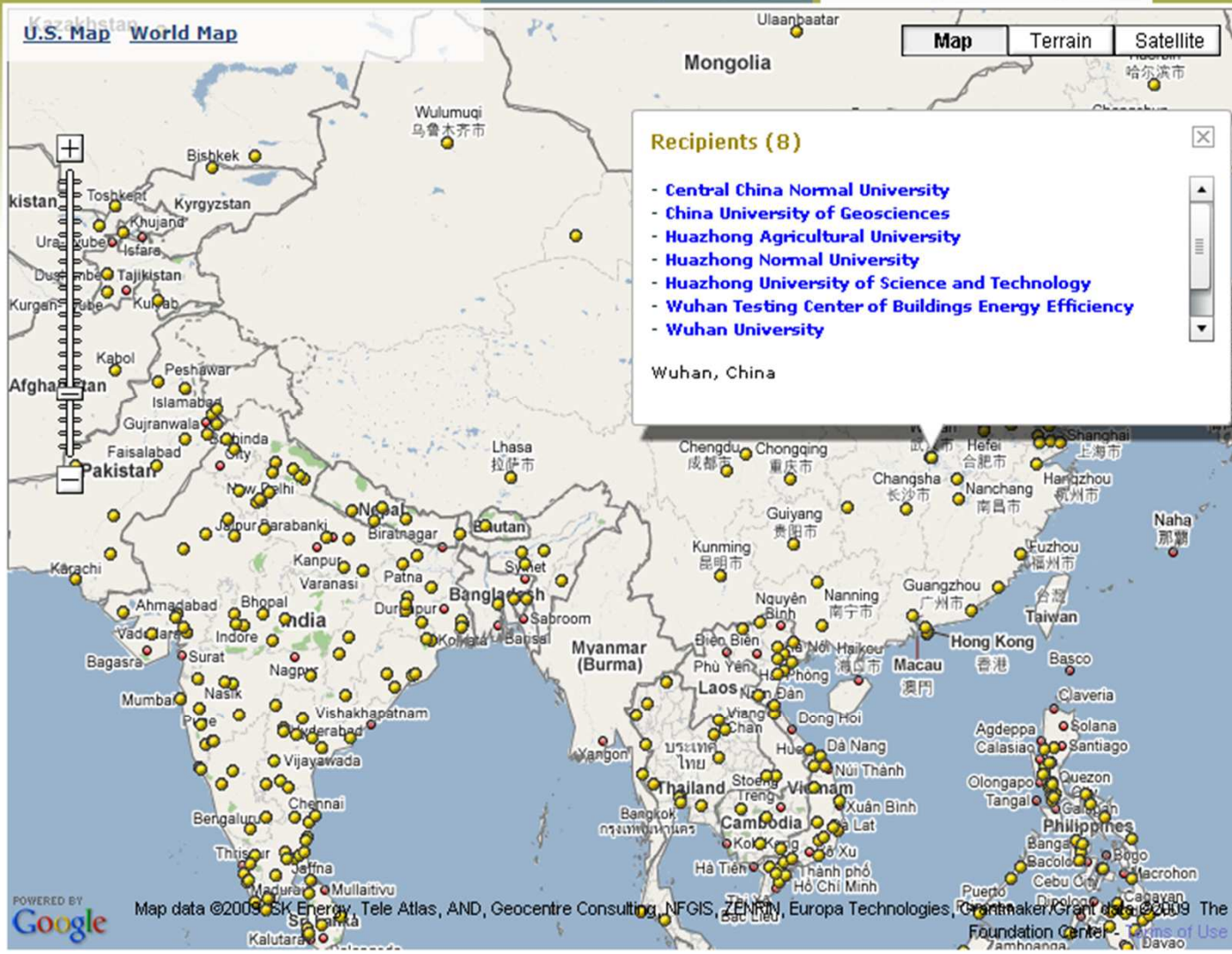
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Energy Foundation

Contact Information

301 Battery St., 5th Fl.
San Francisco, CA 94111
Telephone: (415) 561-6700
Contact: Eric Heitz, Pres.
Fax: (415) 561-6709
E-mail: energyfund@ef.org
URL: www.ef.org

Financial Data

Year Ended: 12/31/2006
Assets: \$47,505,018
Gifts Received: \$51,421,935
Expenditures: \$27,615,525
Total Giving: \$19,992,211
Grants Amount: \$19,992,211

Type of Grantmaker

Independent foundation

Established

1991

EIN

943126848

990-PF

[2007](#), [2006](#), [2006](#), [2005](#), [2004](#), [2003](#), [2002](#), [2001](#)

Purpose and Activities

To assist in a transition to a sustainable energy future by promoting energy efficiency and renewable energy.

Fields of Interest

Subjects: Environment, energy. **International Interests:** China.

Recipient List(370)

Name ^	City	State	Grant Count
20/20 Vision Education Fund	Silver Spring	MD	1
Alliance for Affordable Energy	New Orleans	LA	3
Alliance for Clean Energy New York	Albany	NY	1
Alliance for Sustainability	Minneapolis	MN	1
Alliance to Save Energy	Washington	DC	16
American Coalition for Ethanol	Sioux Falls	SD	1
American Corn Growers Foundation	Washington	DC	3
American Council for an Energy-Efficient Economy	Washington	DC	50
American Fund for Charities	Washington	DC	1

GuideStar Charity Check

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LEWIS GINTER BOTANICAL GARDEN FOUNDATION

1800 Lakeside Ave
 Richmond, VA 23228

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Documents: [Form 990](#)

EIN: 54-2042084 Income: \$2,111,721 (from IRS Form 990)
 IRS Subsection: [501\(c\)\(3\) Public Charity](#)

NTEE Code: [C12 \(Fund Raising and/or Fund Distribution\)](#)

IRS Publication 78: Verified—[See GuideStar Charity Check details](#)

Deductibility Code: None

LEWIS GINTER BOTANICAL GARDEN INC

1800 Lakeside Ave
 Richmond, VA 23228

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Documents: [Form 990](#)

EIN: 54-1273467 Income: \$4,732,668 (from IRS Form 990)
 IRS Subsection: [501\(c\)\(3\) Public Charity](#)

NTEE Code: [C41 \(Botanical Gardens, Arboreta and Botanical Organizations\)](#)

IRS Publication 78: Verified—[See GuideStar Charity Check details](#)

Deductibility Code: None

Page: 1

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509(a)(3) Supporting Organization

LEWIS GINTER BOTANICAL GARDEN INC
 1800 LAKESIDE AVENUE
 RICHMOND, VA 23228

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IRS Publication 78 Details

Organization Name	Lewis Ginter Botanical Garden Inc.	
EIN	54-1273467	
Location	Richmond , VA	
Code and Description	None - A public charity with a 50% deductibility limitation	
Most Recent IRS Publication 78	June 2008	
Verified with Most Recent Internal Revenue Bulletin	September 15, 2008	

IRS Business Master File Details

Organization Name	LEWIS GINTER BOTANICAL GARDEN INC	
EIN	54-1273467	
Most Recent IRS BMF	September 2008	
IRS Subsection	This organization is a 501(c)(3) Public Charity.	
Reason for Non-Private Foundation Status	Section 509(a)(3) organization	
Ruling Date	12/1984	

An Advance Ruling Expiration date is not applicable to this organization, or the organization has already been awarded a final determination by the IRS.

The IRS allows grantors to use third-party resources, such as GuideStar Charity Check, to obtain required Business Master File (BMF) information about a potential grantee's public charity classification under section 509 (a)(1), (2), or (3). [Click here](#) to review the official IRS statement on BMF reliance.

GuideStar Charity Check

Not Verified in Publication 78

CITIZENS AGAINST SYSTEM ABUSE OF OHIO INC

2520 Weymouth Rd
Hinckley, OH 44233

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IRS Publication 78 Details

This organization (EIN 34-1656998) **does not** meet IRS criteria for appearing in Publication 78.

There are many reasons why an organization may not appear. Go to the [Scope of IRS Publication 78](#) for more details.



IRS Business Master File Details

Organization Name	CITIZENS AGAINST SYSTEM ABUSE OF OHIO INC
EIN	34-1656998
Most Recent IRS BMF	September 2008
IRS Subsection	This organization is a 501(c)(3) Public Charity.
Reason for Non-Private Foundation Status	Section 509(a)(1) organization as referred to in Section 170(b)(1)(A)(vi)
Ruling Date	01/1991



An Advance Ruling Expiration date is not applicable to this organization, or the organization has already been awarded a final determination by the IRS.

The IRS allows grantors to use third-party resources, such as GuideStar Charity Check, to obtain required Business Master File (BMF) information about a potential grantee's public charity classification under section 509 (a)(1), (2), or (3). [Click here](#) to review the official IRS statement on BMF reliance.



Time for
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