

Software to Streamline Online Grant Applications

September 2010

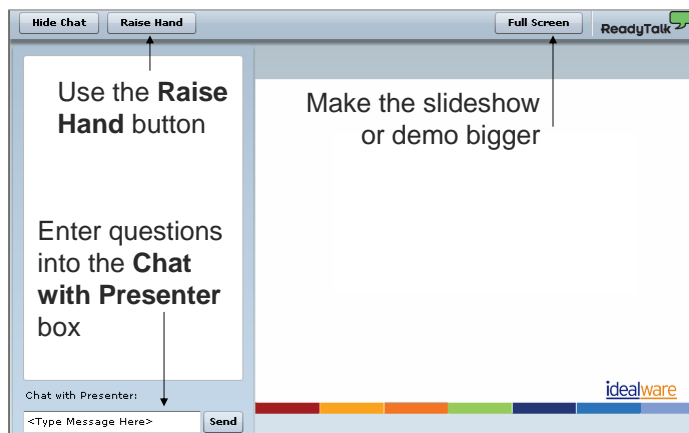


Technology Affinity Group
Promoting technology in philanthropy

idealware

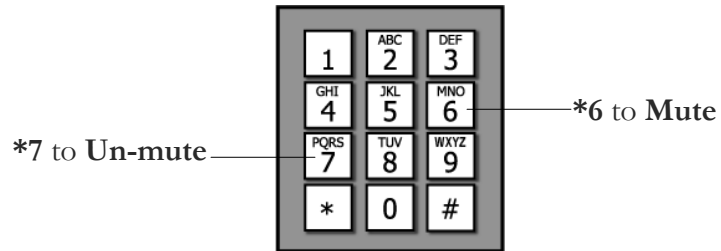
Logistics

Ask questions! Otherwise we're speaking to a black hole!



Logistics

I'll doing some wholesale muting and unmuting, but you can do it yourself as well.



Wait for the Recording Lady...

Software to Streamline Online Grant Applications

September 2010



Technology Affinity Group
Promoting technology in philanthropy

idealware

What We'll Cover

- Why Online Applications?
- In Search of Streamlining
- Comparing the Vendors
- Streamlining Best Practices

Introductions



What do you hope to get from this session?

Why Online Applications?

Online Applications are a Boon for Grantmakers...



They speed and optimize application submission and review

They make it easier for many people to get involved in a review and approval process

They save trees!

And Grantseekers!

It's makes it very clear what's required – and validates it for them

It saves the hassle of last minute printing and collating

It saves time in formatting



Where Does This Information Come From?



The image shows the cover of a report titled "STREAMLINING ONLINE GRANT APPLICATIONS: A REVIEW OF VENDORS" by idealware. The cover features a grid of colorful squares with various icons (arrows, document, etc.). It is commissioned by GMN (Grants Managers Network) and Project Streamline, dated March 2010.

TAG Technology Affinity Group
Promoting technology in philanthropy

And many thanks to TAG!

In Search of Streamlining

Helping Applicants Get Started

Can applicants easily see what's needed? Reuse information they already entered?

Organization: General [Back to top](#)

3. * Describe, in one paragraph, the organization's history, mission, and goals. [Find Similar Questions](#)

[Save this Response](#)

Find similar questions

Original Question

- * Describe, in one paragraph, the organization's history, mission, and goals. VIRGINIA HINDIAH HUN INC. Proposal Not submitted

Similar Questions:

- * Describe, in one paragraph, the organization's history, mission, and goals. XYZ Foundation Proposal Not submitted

[Answered \(click to see response\)](#)

Overall Applicant Ease of Use

Provide the following regarding the organization's finances:

Organization's Projected Annual Income for the Current Fiscal Year?*

\$?

Please upload the following financial documents. If only available in hard copy format please convert them to PDF using a scanner or the Fax To File tool in the upper left corner of this screen. Documents must be in a minimum font size. Financial documents not meeting these qualifications may result in the proposal being declined.

Annual Budget*

Attach the organization's Annual Budget for the Current Fiscal Year.

[Browse...](#) [2 MB(s) allowed] ?

[File Upload Status: No file uploaded.]

Balance Sheet / Statement of Financial Position*

Attach the organization's Balance Sheet for the Most Recently Completed Fiscal Year.

[Browse...](#) [2 MB(s) allowed] ?

[File Upload Status: No file uploaded.]

Funding Strategy

Please use the space below to provide narrative on project funding strategy.

?

[1000 characters left of 1000]

Do forms make applicants jump through hoops?

Or does it help them with clear error messages, character counters, and easy ways to save?

Tools for Grantmakers to Edit Applications

Can grantmakers update or create their own applications?

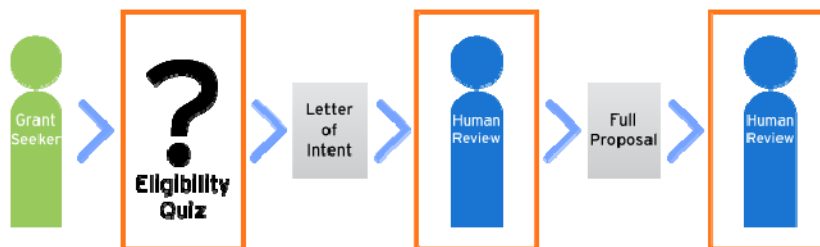
How powerful are these editing tools to create effective forms?

The screenshot shows the 'Form Creator' interface by Dulles Technology. A 'Field Definition' dialog box is open, allowing the user to configure a form field. The dialog includes the following fields and options:

- Show:**
- Order:** 1
- Label:** What is your age?
- Database Field Name:** Age
- Data Type:** Text Box
- Drop Down List:** (empty dropdown)
- Default Value:** 30
- Input Mask:** (empty)
- Field Size:** 2
- Max Length:** 2
- Required:**

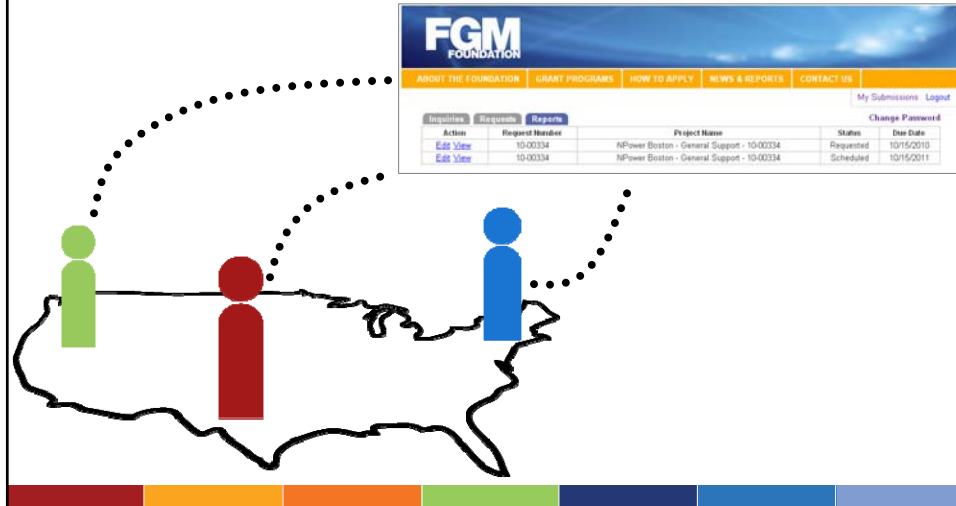
Multi-Stage Applications

Does it support eligibility quizzes? A LOI and Proposal?
Online status reports?



Collaboration

Can the grantmaker collaborate on applications? Can the grantee see their status online?



The image shows a screenshot of the FGM Foundation website. The website header includes the FGM Foundation logo and navigation links: ABOUT THE FOUNDATION, GRANT PROGRAMS, HOW TO APPLY, NEWS & REPORTS, and CONTACT US. There are also links for My Submissions and Logout. Below the header is a table with columns for Request Number, Project Name, Status, and Due Date. The table contains two rows of data. A dotted line connects the table to a map of the United States with three colored figures (green, red, blue) representing different users.

| Inquiries | | Requests | Reports | Change Password | |
|---------------------------|----------------|---|-----------|-----------------|--|
| Action | Request Number | Project Name | Status | Due Date | |
| Edit View | 10-00334 | Power Boston - General Support - 10-00334 | Requested | 10/15/2010 | |
| Edit View | 10-00334 | Power Boston - General Support - 10-00334 | Scheduled | 10/15/2011 | |

Exporting Data

How easy is it to get the data out into a third party system?



Comparing the Vendors



Grant Lifecycle Manager, by Foundant

EL PASO FOUNDATION

Provide the following regarding the organization's finances:

Organization's Projected Annual Income for the Current Fiscal Year?
\$ [?]

Please upload the following financial documents. If only available in hard copy format please convert them to PDF using a scanner or the Fax To File tool in the upper left corner of this screen. Documents must be in a minimum font size of 10 and easily legible. Financial documents not meeting these qualifications may result in the proposal being declined.

Annual Budget*
Attach the organization's Annual Budget for the Current Fiscal Year.
 [2 MB(s) allowed] [?]
[File Upload Status: No file uploaded.]

Balance Sheet / Statement of Financial Position*
Attach the organization's Balance Sheet for the Most Recently Completed Fiscal Year.
 [2 MB(s) allowed] [?]
[File Upload Status: No file uploaded.]

Funding Strategy
Please use the space below to provide narrative on project funding strategy.
 [?]
[1000 characters left of 1000]

A well designed and usable interface makes it easy to apply for grants – although all applications must be a single page

Grant Lifecycle Manager, by Foundant

| LABEL | INSTRUCTIONS | FIELD TYPE | OPTIONS |
|--------------------------|--|--------------------|---|
| Purpose | Please describe in one sentence the p... | Text/area | Edit Delete |
| Date of Last Grant | Enter the date of the last funding re... | Text/area | Edit Delete |
| Last Grant Amount | Enter the amount of last grant receiv... | TextBox | Edit Delete |
| Nonprofit Status | Does your organization have earned 5... | Radio/Buttons list | Edit Delete |
| IRS Determination Letter | Attach a copy of your IRS Tax Exempt... | FileUpload | Edit Delete |
| Population Served | Who and how many people will be serv... | Text/area | Edit Delete |
| Budget Narrative | Describe how these funds will be spen... | TextAndUpload | Edit Delete |
| Governing Board | Attach a list of members of your gove... | TextAndUpload | Edit Delete |

1 Drag and Drop questions to reorder them

Required

Label (100 character maximum)
 ?

Instructions (1000 character maximum)
 Please upload a copy of your project budget in Excel format. You may enter budget narrative in the box below. ?

[890 characters left of 1000]

FieldType:
 Group ?
 Text/area
 Text/area
 FileUpload

The interface to update or create applications is friendly and useful

Grant Lifecycle Manager, by Foundant

| | |
|--------------------------------|----------------------------|
| X | Eligibility quizzes? |
| Supports three proposal stages | Unlimited proposal stages? |
| Via Excel | Reporting on form data? |
| ✓ | Extranet? |
| Via Excel | Data Export? |

\$5000 for a two-year contract for two sets of applications and the whole grants management system

Common Grant Application, by Ocean Peak

ORGANIZATION BACKGROUND

Please provide background information about your organization. You will be able to provide separate background information about one or more of your programs at the Programs -> List Programs tab.

The narrative and descriptive text fields have a 4096 character (about 600 word) limit. You can cut and paste from other documents into these fields but some of the formatting may be lost.

Background

Please provide general background information about your organization.

Organization type:

Brief description of your organization's mission:

4096 characters left

History

Please provide general information about your organization's history.

Year established (in the form yyyy):

Brief description of your organization's history:

4096 characters left

Text heavy but functional interface. Lets organizations apply to a number of grantmakers with a common application

Common Grant Application, by Ocean Peak

Contact Fiscal Agent Background Activities Staff Budget Documents Supplemental Review

QUICKAPPLY GRANTRAKER

| Name | Program Name | City | State | LOI or Application | Current Step | Page Status |
|-----------------|----------------|---------------|-------|--------------------|--------------|-------------|
| PADI Foundation | Marine Ecology | Beverly Hills | CA | Application | Contact | Required |

Grantmaker Advisory

The PADI foundation does NOT require organization budget information to be filled out. Do not fill out this page.

ORGANIZ

Please provide information

Depending on this form: or past year ends you fill out one or more: a year for the current fiscal year information; a year for the current and next fiscal year information; or 3 or more years for one or more previous, current and next fiscal years of information. This form is independent of the Program -> Budget tab and is only focused on the organization as a whole.

This form has three sections: Statement of Activities (Income and Expenses), Statement of Financial Position (Balance Sheet) and Footnotes. The Footnotes section may be used to provide any additional notes for the year.

All information entered below should be in whole dollars (don't include cents). The budget information does not need to be completed in one Use field specifies whether that particular year will be visible to anybody else other than you.

In each sub-section below, there is a "user-defined" field that allows you to enter your own label and amount. You may use these lines to add that are not listed, but you are not required to use them.

General

Select number of years to display: Refresh

Fiscal Year:

Year End (yyyy-mm-dd):

Actual/Planned:

Grantmakers can add text fields to a supplemental page or header text for existing pages, but otherwise there is little ability to customize the application

Common Grant Application, by Ocean Peak

| | |
|------------------------------|----------------------------|
| X | Eligibility quizzes? |
| LOI and Proposal | Unlimited proposal stages? |
| Application fields, in Excel | Reporting on form data? |
| ✓ | Extranet? |
| Application fields, in Excel | Data Export? |

\$120- \$4000+ per year based on assets plus \$15 per submitted application

eGrants.net, by Bromelkamp

eGrant.net Main Menu My Account Help Logout

Instructions ▶ Applicant Project Budget Attachments Finish

Sunspot Foundation 2010 Grant Applicant

About Your Organization

*Organization Name:

AKA:

Department:

*Address:

Address (cont.):

*City: *State: *Zip:

Phone: Website:

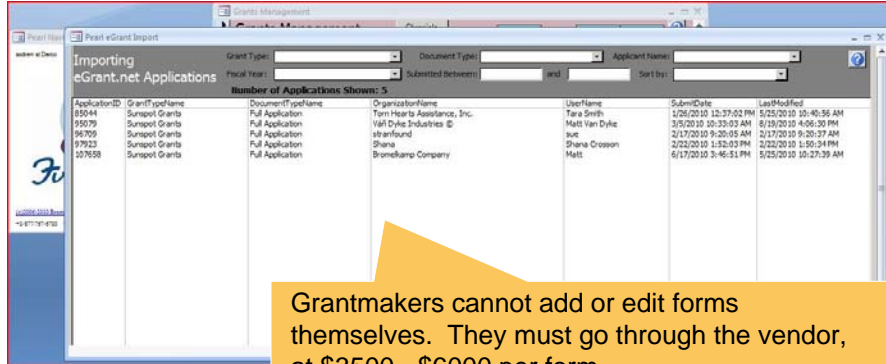
Institution Type: Area Served:

Description:

About You

Relatively user friendly (but kind of old-school looking) application forms

eGrants.net, by Bromelkamp



Grantmakers cannot add or edit forms themselves. They must go through the vendor, at \$3500 - \$6000 per form.

All data must be imported to Pearl (or another system) as a manual step.

eGrants.net, by Bromelkamp

| | |
|--------------------------------|----------------------------|
| X | Eligibility quizzes? |
| ✓ | Unlimited proposal stages? |
| Export into XML, MDB, or Pearl | Reporting on form data? |
| ✓ | Extranet? |
| ✓ | Data Export? |

\$3500 - \$6000 per application or status report; then \$1200 for the first form and \$108 for each additional annually

WebGrants, by Dulles

Dulles Technology webgrants

Menu | Help | Log Out Back | Print | Add | Delete | Edit | Save

Application

234 - Breast Cancer Elimination Project - 2005 Funding Opportunity

Status: Editing
Program Area: Biology
Proposal Deadline: 05/20/2006 - 12:00 PM

Components Preview | Submit

Complete all components before you submit the application

| Title | Complete? | Last Edited |
|--------------------------|-----------|-------------|
| General Information | ✓ | 01/25/2006 |
| Project Description | ✓ | 01/25/2006 |
| High-Level Abstract | ✓ | 01/25/2006 |
| Previous Experience | ✓ | 01/25/2006 |
| Objectives | ✓ | 01/25/2006 |
| Project Team | ✓ | 01/25/2006 |
| Budget | ✓ | 01/25/2006 |
| Budget Description | ✓ | 01/25/2006 |
| Attachments (3) | ✓ | 01/25/2006 |
| Additional Documentation | ✓ | 01/25/2006 |

Client's name and link to website goes here Dulles Technology Partners Inc.
© 2001-2010 Dulles Technology Partners Inc.
WebGrants 3.1 - All Rights Reserved.

Specializes in sophisticated, multiple page applications

The usability leaves a little to be desired – for instance, you can't save without filling out all the required fields.

WebGrants, by Dulles

Dulles Technology webgrants

Menu | Help | Log Out Back | Print | Add | Delete | Edit | Save

Form Creator

General Information

Program Area: Biology
Module: Application
Form Type: Standard

Field Definition

Show:

Order: 1

Label: What is your age?

Database Field Name: Age

Data Type: Text Box

Drop Down List: Multi-Select: Include Blank Choice:

Default Value: 30

Input Mask:

Field Size: 2

Max Length: 2

Required:

Conditional Required: OverEighteen=Yes

Column Alignment:

A friendly interface allows grantmakers a lot of flexibility to setup their own application forms

WebGrants, by Dulles

| | | |
|-----------------------------|----------------------------|--|
| As customization | Eligibility quizzes? | |
| LOI and proposal, or custom | Unlimited proposal stages? | |
| ✓ | Reporting on form data? | |
| ✓ | Extranet? | \$15,000 -- \$100,000 for one-time licensing and customization of the whole grants management system |
| ✓ | Data Export? | |

Philantech, by Philantrack

volunteers and secure a temporary location for our activities. We have accomplished all three goals. [Save this Response](#)

The local population is primarily Hispanic and the new program offered art classes for children who's schools can no longer fund art classes. It was the first

Organization: General [Back to top](#)

3. * Describe, in one paragraph, the organization's history, mission, and goals. [Find Similar Questions](#) [Save this Response](#)

Find similar questions

Original Question: Describe, in one paragraph, the organization's history, mission, and goals. SURDINA FOUNDATION INC Proposal Not submitted

Similar Questions:

* Describe, in one paragraph, the organization's history, mission, and goals. XYZ Foundation Proposal Not submitted

[Answered \(click to see response\)](#)
Arts After School is focused on providing after school arts and education programs to underprivileged children ages 6-12 in the inner-city neighborhoods of Washington, DC. The organization was started in 1997 and has grown steadily ever since. Our goal is to use engaging arts-related activities to encourage learning and engagement in education. [use this answer](#)

* Describe, in one paragraph, the organization's history, mission, and goals. XYZ Foundation Proposal Submitted on 2007-11-09

[Answered \(click to see response\)](#)

Lessons Learned: Gener

4. * Do you have any plans

Polished and usable applications – including the ability for grantees to reuse answers from previous grants.

Philantech, by Philantrack

The screenshot shows the Philantrack interface for the XYZ Foundation. The main navigation bar includes Home, Grantees, Grants, Proposals, Grant Reports, Internal Reports, Analyze, and Template. The current view is 'Add Questions to Template: Basic_Prososal Proposal'. On the left, there is a calendar for September 2010 and an 'Alerts' section with upcoming deadlines. The main area contains a form to add questions to the template, including fields for Template type, name, and category. Below the form, there is a table of existing questions with columns for Question, Category, Issue, and Actions.

| Question | Category | Issue | Actions |
|--|-----------------------------|---------------------|---------|
| A CURRENT EXPENSE BUDGET FOR THE PROJECT | Financial - Project/Program | Financial Table | Add |
| A brief description of its history and mission. | Organization - General | Text | Add |
| A brief description of the project; | Project - General | Text | Add |
| A candid assessment of the strengths and weaknesses of the project. | Project - Outcomes | Text | Add |
| A copy of your most recent IRS letter | Attachments - General | List of attachments | Add |
| A copy of your current IHO tax-exempt determination letter. (included in template) | Organization - General | List of attachments | Add |

Grantmakers can add questions from the "library", but must work with the vendor to edit or add new questions, or to re-categorize applications.

Philantech, by Philantrack

| | |
|------------------------|----------------------------|
| | Eligibility quizzes? |
| Quiz, LOI and proposal | Unlimited proposal stages? |
| Limited | Reporting on form data? |
| | Extranet? |
| | Data Export? |

\$15,000 -- \$100,000 for one-time licensing and customization of the whole grants management system

Foundation Grants Manager, by NPower

The screenshot shows a web-based application form for NPower Boston. The form is titled "Inquiry Information" and includes sections for "Organization Information", "Organization Address", and "Your Contact Info".

Organization Information:

- Organization Name: NPower Boston
- EN #: 134145441
- Website: www.npowerma.org
- Annual Revenue: [Empty field]

Organization Address:

- Street: 5 Market Street
- City: Boston
- State/Province: MA
- Zip/Postal Code: 02091
- Country: US

Your Contact Info:

- Salutation: Mrs.
- First Name: Swati
- Last Name: D. Tyagi
- Title: Director of Development

Straightforward and polished application forms. Some usability features lacking (easy preview, solid required field handling) but being added in early Oct.

Foundation Grants Manager, by NPower

The screenshot shows a "Lead Sample" detail view in the Foundation Grants Manager. The interface includes a "Fields" panel on the left with a "Quick Find" search bar. A table of fields is visible, with a red arrow pointing from a field in the table to a field in the "Lead Detail" section.

Fields Table:

| Field Name | Field Name | Field Name | Field Name | Field Name | Field Name |
|---------------------|--------------------|----------------------|----------------------|-------------|------------|
| Fast Out Out | Help_LOI_Sample | IRS Letter | Lead Record Type | Middle Name | |
| Help_College | Help_Test_Link | Last Modified By | Lead Source | Mobile | |
| id Date | Help_College_Dates | How many years rd... | Last Transfer Date | Lead Status | Multi-Year |
| Help_College_Req... | Inc... | Lead Owner | Link to Organization | Name | |

Lead Detail Section:

- Lead Information (Header not visible)
- Help_LOI_Sample: Sample Help_LOI_Sample
- Request Number: Sample Request Number
- Lead Status: Sample Lead Status
- Organization Information:
 - Company: Sample Company
 - Website: www.salesforce.com
 - EN: Sample EIN
 - Annual Revenue: \$123.45
- Organization Address:
 - Address: Suite 300, The Landmark @ One Market, San Francisco, CA 94105, US
- Your Contact Info:
 - Name: Sarah Sample
 - Title: Sample Title
 - Fax: 1-415-555-1212
 - Email: sarah.sample@company.com
 - Phone: 1-415-555-1212
- Request Information:
 - Mobile:

Powerful and flexible ability to create new forms – but complex. Training is included in the cost.

Drag, drop, and position fields from the field library on to internal or externally facing application/inquiry views.

Foundation Grants Manager, by NPower

| | |
|-------------------------------|----------------------------|
| ✓ | Eligibility quizzes? |
| ✓ | Unlimited proposal stages? |
| ✓ | Reporting on form data? |
| Limited, full featured in Oct | Extranet? |
| ✓ | Data Export? |

\$25,000 for setup and configuration; then \$5000 annually.

CyberGrants

verifoundation
 MEDIA | CONTACT US | VERIZON THINKFINITY.ORG | CORPORATE RESPONSIBILITY | IN
 About Core Initiatives Apply for Grants Verizon Volunteers Verizon Retirees Co
 Get Involved
 Apply Online - Education Grant
 Contact Information
 Please provide the following information so that we may contact you regarding your proposal.
 1) Salutation Preferred salutation (Mr., Mrs., Dr., etc.)
 2) Last Name required
 3) First Name required
 4) Middle Name
 5) Title required
 6) Contact Type required
 7) Address required 135 ADAMS ST
 8) City required PORTLAND
 9) State required Maine
 10) Province
 11) ZIP Code required 04103-4201

Clean and friendly online applications, as a core of the product

CyberGrants

Interface for grantmaker to edit/ add forms

CyberGrants

| | |
|----|----------------------------|
| ✓ | Eligibility quizzes? |
| ? | Unlimited proposal stages? |
| ✓? | Reporting on form data? |
| ? | Extranet? |
| ? | Data Export? |

Info as per their website. CyberGrants declines to speak to Idealware.

GrantedGE by FusionLabs

Giving People Donor Services Grantee Services Application Search Logout Configuration Examples

Welcome to
The Hall Foundation

1.1. Research Question(s)
State the research question (s) - (Maximum characters: 500)
You have 493 characters left.

1.2. Rationale and Expected Outcomes
State the rationale for the research - (Maximum characters: 6000)
You have 6000 characters left.

1.3. Relevance to Foundation
Provide a short statement outlining the policy relevance - 250 word limit.

Previous Save Submit Delete Selections

Completely customizable look and feel, with solid usability.

GrantedGE by FusionLabs

Home Preview Site Edit History Web Site Email Administration Help Log Out

Site Explorer
Use the Site Explorer to file your pages and templates into folders, create new and edit existing pages, and manage the existing content on your Web site.

New Page New Template Help

Web Site

Profile

Profile Name: Proposal Web Application
Profile Type: PROPOSAL WEB APPLICATION

| Name | Type | Table/Characteristic | Default Value | Sort Order | Active |
|---------------|------------|----------------------|---------------|------------|-------------------------------------|
| Full Name | Short Text | | | 1 | <input checked="" type="checkbox"/> |
| Address 1 | Short Text | | | 2 | <input checked="" type="checkbox"/> |
| Address 2 | Short Text | | | 3 | <input checked="" type="checkbox"/> |
| City | Short Text | | | 4 | <input checked="" type="checkbox"/> |
| State | Short Text | | | 5 | <input checked="" type="checkbox"/> |
| Zip | Short Text | | | 6 | <input checked="" type="checkbox"/> |
| Title | Long Text | | | 7 | <input checked="" type="checkbox"/> |
| Received Date | Date | | | 8 | <input checked="" type="checkbox"/> |
| Phone | Short Text | | | 9 | <input checked="" type="checkbox"/> |
| Email | Short Text | | | 10 | <input checked="" type="checkbox"/> |

Tools to create forms are flexible, but complex, and require multiple steps.

GrantedGE by FusionLabs

| | | |
|-------------------------------------|----------------------------|-----------------------------|
| X | Eligibility quizzes? | |
| LOI and proposal only | Unlimited proposal stages? | |
| ✓ | Reporting on form data? | |
| Application status and contact info | Extranet? | Pricing information pending |
| ✓ | Data Export? | |

IGAM, by MicroEdge

West 54th CORPORATION

Outcomes Based Health Form

Help Sample Documents Contact Us Exit

Required before final submit Page 1 2 3 4 5 6 7 Review My Application Printer Friendly Version Email Draft

Summary

Organization Name
Davis Health Alliance

Address
1558 Broadway

City
Queens

Postal Code
10004

State
NY

Tax ID
12345

Tax Status
501(c)3

Tax Sub Status
509(X)1

Old fashioned but relatively usable online applications.
Import to GIFTS or FIMS must be manually kicked off

IGAM, by MicroEdge

Fairly flexible but complex interface for grantmakers to create forms.

Form Design Wizard [35012]

File Action Help

Save and Close Acvyste Deactivate

Properties Fields Codes Attachments Links Design Graphics Ac

Choose the fields that should be included on each page of your form. You can provide your own label and description for each field. You can also specify default values and mark fields required.

Select Page: Summary

Select Fields from: Contact - Alternate Contact 1

Country of Citizenship
Date of Birth
Discipline(s)
Email
Highest Degree Awarded
Home Address
Home City

Field Details:

Label (F3 = Spell) Program Area

Description (F3 = Spell)

Width (in characters)

Populate with: Set Value Health and Human Services

Options: Optional, Required, Read-Only, Hidden

Navigation: << Back, Next >>

IGAM, by MicroEdge

| | |
|---|----------------------------|
| ✓ | Eligibility quizzes? |
| Quiz, LOI and proposal | Unlimited proposal stages? |
| ✓ | Reporting on form data? |
| Limited | Extranet? |
| Into a spreadsheet, or from GIFTS/ FIMS | Data Export? |

About \$3,000 to \$5,000 to set up, and about \$1,200 to \$3,00 per year (unofficially, as MicroEdge declined to disclose).

EasyGrants, by Altum

Specializes in sophisticated, multiple page applications that are reasonably easy to use.

| | | | | | | |
|---|----------------------------|---------------------|---------------------|-----------------------|-------|--|
| <ul style="list-style-type: none"> Start Page Contact Information Project Personnel Project Summary Proposed Budget Other Sources of Project Funding Milestones Property Details Population To Be Served Expected Outcomes Attach Supporting Documents Organization Approval & Signature Validate and Submit FAQ Help Log Out | Budget Requirements | | | | | |
| | Total Budget Limit | \$2,500,000 | | | | |
| | Award Term in Years | 3 | | | | |
| | Total Indirect Cost Rate | 10% | | | | |
| | Your Current Budget Total | \$2,522,000 | | | | |
| Budget Detail | | | | | | |
| Project Year | Year 1 | Year 2 | Year 3 | Total for All Years | | |
| Personnel Direct Costs | | | | | | |
| Salaries & Wages | \$ 30000 | \$ 30000 | \$ 30000 | \$90,000.00 | Notes | |
| Fringe Benefits | \$ 5000 | \$ 5000 | \$ 5000 | \$15,000.00 | Notes | |
| Subtotal Personnel Direct Costs | \$35,000.00 | \$35,000.00 | \$35,000.00 | \$105,000.00 | | |
| Construction Direct Costs | | | | | | |
| Site Planning | \$ 200000 | \$ 0 | \$ 0 | \$200,000.00 | Notes | |
| Permits | \$ 40000 | \$ 10000 | \$ 0 | \$50,000.00 | Notes | |
| Demolition | \$ 350000 | \$ 0 | \$ 0 | \$350,000.00 | Notes | |
| Construction | \$ 700000 | \$ 800000 | \$ 130000 | \$1,630,000.00 | Notes | |
| Renovation | \$ 0 | \$ 0 | \$ 0 | \$0.00 | Notes | |
| Subtotal Construction Direct Costs | \$1,290,000.00 | \$810,000.00 | \$130,000.00 | \$2,230,000.00 | | |

EasyGrants, by Altum

Provides only very limited update of forms via interface. They're completely updatable by the vendor or those with XML and MS SQL skills.

| | | | | |
|---|--|-----------------|---|---|
| <ul style="list-style-type: none"> Home Applications Reviews Grants Grantee Reports Contacts Contact Categories E-mail Templates Reminders Task Assignments Reports Administration Configuration Budget Content Manager Eligibility Form Manager Task Text Area Manager Upload Manager FAQ Manager | Easygrants Manager Text Area Manager - Altum Admin | | | |
| | <div style="border: 1px solid black; padding: 2px;"> Text Area Text Area - Task </div> | | | |
| | Text Areas | | | |
| | <div style="border: 1px solid black; padding: 2px;"> Add Edit All </div> | | | |
| | Text Area Name | Character Limit | Description | Options |
| | Statement of Interest | 2500 | Statement of Interest | <input type="button" value="Edit"/> |
| | Involvement in Sustainable Building | 4000 | Involvement in Sustainable Building | <input type="button" value="Edit"/> |
| | Supervision Capability | 1250 | Supervision Capability | <input type="button" value="Edit"/> |
| | Relevance to Mission | 5000 | Describe the proposed projects relevance to the organization and program. | <input type="button" value="Edit"/> <input type="button" value="Delete"/> |
| | Measurable Success | 2000 | Describe the methods and measures of success. | <input type="button" value="Edit"/> <input type="button" value="Delete"/> |

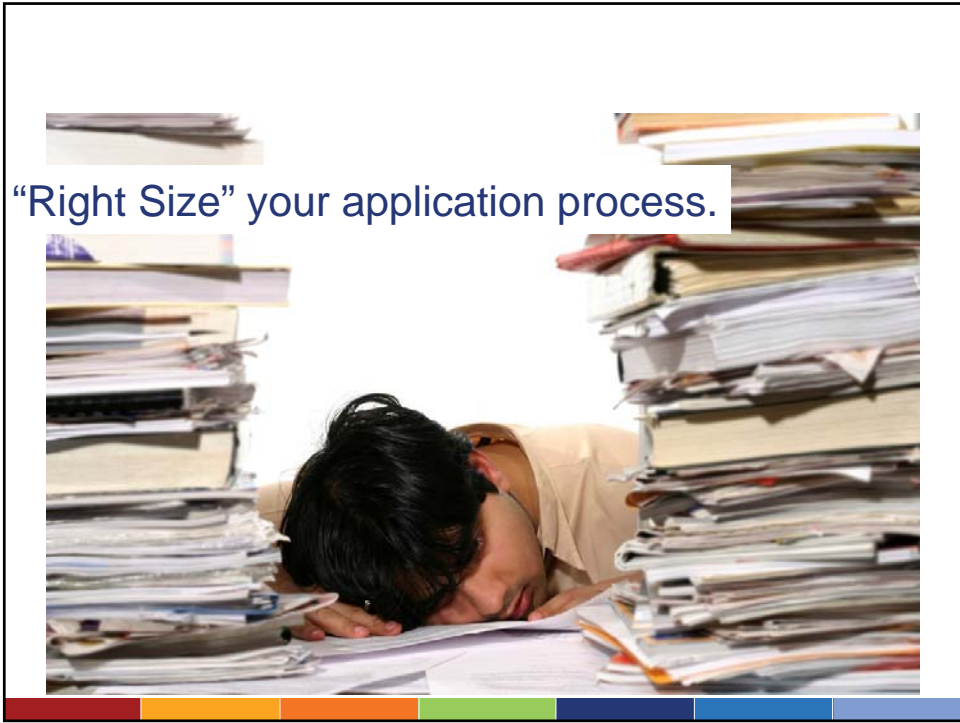
EasyGrants, by Altum

| | |
|---|----------------------------|
| ✓ | Eligibility quizzes? |
| ✓ | Unlimited proposal stages? |
| ✓ | Reporting on form data? |
| ✓ | Extranet? |
| ✓ | Data Export? |

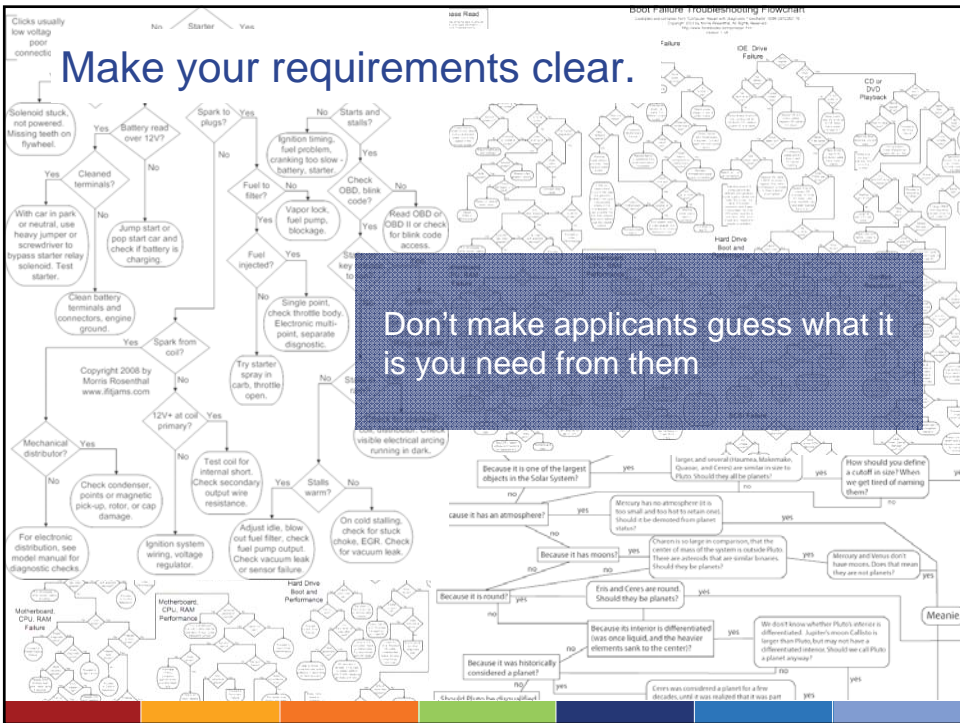
\$200,000+ for one-time licensing and customization of the whole grants management system

Streamlining Best Practices

“Right Size” your application process.



Make your requirements clear.



Put yourself in the applicants' shoes.

Is it friendly? Usable? Ask some applicants to review your forms before you launch!



Use a multi-stage application process.



Reviewing LOIs prior to full applications can reduce the amount of work required by everyone.

Only require the information

you actually need.

Will you really use
all that info?
What do you
really need from
returning
grantees?



Use common questions

Can you use
standard questions?
A standard
application?



Questions?



idealware

Create short forms for returning grantees.

